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INTEGRAL & IBM

*Deliver the Power of
SAA Financial and
HRMS Solutions*

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INTEGRAL & IBM

*Deliver the Power of SAA Financial
and HRMS Solutions*




Business
Partner

SAA Solutions Today

Today you need answers. Integral and IBM deliver them. Powerful, proven financial and human resource management solutions that cross IBM's strategic platforms — mainframe, midrange and personal computer — so you can realize the full potential of your hardware and software investments.

IBM's Systems Application Architecture is the computing standard for the 90's. Integral has taken the lead in adopting it — delivering true SAA financial and human resource management systems that are guaranteed to be as current and functional in the future as they are today.

INTEGRAL — IBM'S PROMINENT BUSINESS PARTNER

Integral has received IBM's Outstanding Business Partner award for the second consecutive year. That kind of recognition distinguishes Integral in the industry. We earned it for exceptional performance in delivering software solutions to IBM customers. And you can be sure we'll continue the tradition of high-quality SAA application products that's made us IBM's prominent Business Partner.

LEADING THE BREAKTHROUGH IN COOPERATIVE PROCESSING

Workgroup computing and office automation are the wave of the future. Integral is already there, in the forefront, delivering products that go far beyond the traditional computer functions of storing, processing and retrieving information.

Our powerful new HR Vision product family implements IBM's OfficeVision standard for SAA automation software. As the showpiece application for OfficeVision, HR Vision has broken new ground for cooperative processing.

POWERFUL, PROVEN FINANCIAL AND HUMAN RESOURCE SOFTWARE

Since their introduction, Integral products have established the benchmarks for efficiency, flexibility and performance. And we continue to be the industry's standard bearer. Our advanced mainframe and midrange applications include:

FINANCIAL

- General Ledger
- Accounts Payable
- Purchasing
- Accounts Receivable
- Fixed Asset Accounting
- Project Accounting
- Materials Management
- Electronic Data Interchange

HUMAN RESOURCE

- Human Resource Administration
- Payroll Management
- Applicant Management
- Position Control
- Benefits Management
- Pension Benefits Administration
- Flexible Compensation
- Workstation Products
- HR Vision

So you can capitalize on the newest hardware platforms being offered by IBM, Integral offers a full complement of financial and human resource applications for the midrange and personal computer. And so you can easily realize their full potential, all Integral products are completely integrated, operate in real-time and employ common design tools for consistent enhancements.

AN UNMATCHED TRADITION OF TECHNOLOGY FIRSTS

The technological foundation of Integral's products reflects our commitment to IBM's strategic direction. We delivered the first applications to take advantage of the relational capabilities of DB2 in 1987. Today, Integral

- When You Need Them

continues to lead the industry in SAA solutions with more DB2 product installations than all our competitors combined.

COMMITTED TO CLIENT SUPPORT

Integral's commitment to service is unsurpassed in the industry. It's made us the preferred choice of more than 2000 of the world's leading organizations, more than 95 percent of whom renew their service contracts annually. That's because we maintain offices with product and technical specialists across the United States and Canada to assist them with system implementation, customization and problem resolution. When our clients need us, we're there.

A PROVEN PERFORMER

Since 1972, Integral has developed and serviced the most functionally rich and technically advanced financial and human resource systems in the industry. For six consecutive years, INC. Magazine has named us one of the 500 fastest growing private companies in America. We're the only application software company to receive this distinction.

INTEGRAL — THE INTELLIGENT CHOICE

Our commitment to product excellence and IBM's strategic direction has made us the industry's most consistent force. While our competitors deal with mergers and ongoing attempts to reconcile competing products and architectures, we're delivering software solutions that are providing answers and paying dividends — and will for years to come.

TO LEARN MORE...

Call for a free video about Integral or HR Vision, our new IBM OfficeVision product. Ask for complete product information on Integral's SAA Financial and HRMS solutions.

In the U.S. **800/824-8199**

In California **800/824-8198**

In Canada **415/939-3900**.

Integral's client list includes many of the most prominent names in business, industry, government and education in the United States and abroad. They've chosen our software for their financial and human resource management solutions.

*Harvard University
The Washington Post
Amdahl Corporation
Marshall Field & Co.
United States Senate
ARAMCO
Apple Computer Inc.
Brown University
Wisconsin Power and Light
USAA
Mobil Oil Canada Ltd.
National Broadcasting Company
Baltimore Sun
Sloan-Kettering Cancer Center
Pepperidge Farm Inc.
James River Corporation
GTE
Toyota
Mellon Bank
B. Dalton Books
Sea Ray Boats
City of Cincinnati
MCI
The Dannon Company Inc.
Fireman's Fund
City of Los Angeles
Scott Paper Company
The Gillette Company
Circuit City Stores
Boston College
Reynolds Metals Company
Nebraska Public Power
State of New Mexico
DuPont Canada
MGM Grand
Thrifty Corporation
Playtex Inc.
Osh Kosh B'Gosh
3M Canada
Bristol-Myers
Panasonic
Mastercard International*

FOR IMMEDIATE RESPONSE

Call today for your free video
on the leading force in SAA
financial and human resource
software:

In the U.S. **800/824-8199**

In California **800/824-8198**

In Canada **415/939-3900**

or Fax the attached reply card
to **415/943-1824**.

SEND TODAY FOR PRODUCT INFORMATION

- ☐ Yes, I am interested in learning more about the
leading force in SAA financial and human
resource software.

Our interest is in:

- ☐ Mainframe financial software
☐ Mainframe human resource software
☐ Midrange financial software
☐ Midrange human resource software

We plan to implement a system in:

- ☐ 1 to 3 months ☐ 7 to 9 months
☐ 4 to 6 months ☐ Within the year
☐ While we have no immediate plans, we would still
like information.

Please send:

- ☐ Integral Corporate Video
☐ HR Vision video

Name (Please Print or Type) Title

Organization Number of Employees

Address City

State or Province/Zip () Telephone

CPU, Make/Model Operating System